

OUR MISSION

To increase the wealth, knowledge and quality of life for our clients, staff, and colleagues by continuously improving on and providing current, relevant, technically accurate, strategic planning for business, financial, and tax matters while allowing for a flexible work/life balance for all involved.

OUR VISION

To become the advisor of choice for small business owners, financial service providers, and small accounting practitioners in the Central Alberta region.

YOUR TEAM

Who do you want on your team today?

- Income Tax & GST Auditor
- In-Depth Taxation Specialist
- Certified Management Accountant
- Certified Financial Planner
- Chartered Manager
- Certified Professional Bookkeeper
- Succession & Estate Planner
- Strategic Business Advisor
- Merger & Acquisition Planner
- Community Volunteer

All of these skills are right at your fingertips with CGL Strategic Business & Tax Advisors.



Crohn's and Colitis
Foundation of Canada
Fondation canadienne des
maladies inflammatoires
de l'intestin

CGL Strategic Business & Tax Advisors
Is a strategic supporter of the Crohn's and Colitis
Foundation of Canada.

CGL Strategic Business & Tax Advisors
B102 - 356, 5212 48 Street
Red Deer, AB T4N 7C3

CGL
PUT LIFE IN YOUR BUSINESS
STRATEGIC BUSINESS & TAX ADVISORS®



SHOULD A BUSINESS INCORPORATE?

There are many pros and cons to setting up a corporation and there are many misunderstandings as well.

Some starting points to consider:

- What is my net income going to be?
- Will I hire staff or subcontractors?
- Do I plan on splitting the income with my spouse?
- Will I need all the money personally, or can I afford to leave it in the business to help it grow?

• DO I WANT A TAX PLAN?

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B102 - 356, 5212 48 Street
Red Deer, AB T4N 7C3

Ph: 403.986.3TAX (829)
Toll-Free: 888.986-3TAX (829)
Toll-Free Fax: 888.849.9CGL (245)
info@CGLtax.ca
www.CGLtax.ca

WHAT IS MY NET INCOME GOING TO BE?

The main advantages of a corporation is not “tax savings” but rather “tax deferral.”

It is true that on paper, your taxes will be less on income inside the corporation. But, how do you take it out?

Do you want wages or dividends? What are the tax differences of each?

Do you want to contribute the Canada Pension Plan so you can collect it when you retire, or are you disciplined enough to save for your own retirement?

Is the reduced amount of taxes in the company (compared to personal income tax) enough savings to cover the increased cost of bookkeeping, accounting, and legal fees?

Do I want cheap advisors, or quality ones?

WILL I HIRE STAFF OR SUBCONTRACTORS

Liability is a bad word, and cannot be avoided simply by incorporating. However, where a corporation can protect you from some forms of liability is if you have others working for you.

Performing the work yourself does not change the fact of personally being held liable for your actions. As well, payroll withholdings and GST liabilities are still the liabilities of directors of corporations even if the company doesn't have the money.

However, lawsuits for damages are usually submitted against the corporation (or employer) and the person who actually was involved (ie: employee or subcontractor)

If you are an employer, and not incorporated, you could be putting your personal assets at risk.

DO I PLAN ON SPLITTING THE INCOME?

If your spouse has little or no income, there may be an ability to shift some income to their personal tax returns if they are shareholders of your corporation?

By taking advantage of lower tax brackets, we can maximize your family's wealth and minimize the tax impact.

Just “paying her a wage” doesn't always work as there are specific Income Tax Act provisions to prevent this type of poor tax planning.

However, there are legitimate tax minimization strategies that we can assist you with for income splitting with loved ones.

DO I NEED THE MONEY, OR CAN I REINVEST IT?

As mentioned earlier, the biggest tax advantage of a corporation is the “deferral” of taxes. By leaving money inside the corporation, you reduce your yearly tax bill and allow for reinvestment in your business on an tax efficient basis.

Alternatively, there is no actual tax savings if you take all the money out of the corporation, all of the time. In fact, with increased operating costs this would end up being more expensive.

By only taking out what you ‘need’ and utilizing your lower tax brackets, this in when the actual “tax savings” starts to take shape.

DO I WANT A TAX PLAN?

Many people can fill out forms and be a tax preparer at the end of the year when it is too late to change anything.

Effective tax advice and business planning in advance can give your business a competitive advantage.

OUR APPROACH

Our firm offers your clients:

- a next-door neighbour approach
- prairie business ethics
- vast industry experience
- knowledgeable staff, and
- a network of local resources

This allows us to identify and assist with issues specific to your business needs.

How can we help you,

PUT LIFE IN YOUR BUSINESS